## Dailey Chiropractic, Inc. & d.b.a. Dailey OccMed Services 79 West Main Street East Palestine, Ohio 44413

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After much deliberation, we have decided that in order to continue offering our patient centered care, we will be transitioning to a primarily self-pay practice. Please understand that we did not come to this decision lightly. However, with the ever-rising costs associated with running and maintaining a practice (and soon, due to the train derailment in East Palestine, we will be opening a second satellite office as well) and the insultingly low insurance reimbursements we had a choice to make. We could either increase the number of patients seen (thus reducing time spent with each) OR we could continue spending as much time as we need with our patients and catering to all of their needs. I have opted to continue to provide the best patient focused care possible and not skimp on my interaction. I hope that you can see the importance of this decision and are willing to stand by us.

As several of you may have noticed, the insurance companies have not increased the amount we are reimbursed since we initially enrolled with them (some going clear back to 2004). Considering the 4+ week claims processing timeframe, long hours researching and appealing unpaid claims (only to be told the insurance is applying the charges to the patient's high copay or deductible), billing the patient (another 2-4 week wait for payment – IF the bill is paid at all), it became obvious that cutting the middleman out would save us much time, energy, and frustration. By eliminating the middleman, we will be able to pass the savings along to you.

Since your health and financial wellbeing are of utmost importance to us, we don't want our fees to be a barrier to you being able to receive the care you need. As such, we have decided to **reduce our fees**. Our cash patients will no longer be required to join our discount program (ChiroHealth USA). This alone will save you a \$49 annual enrollment fee. Our new fees will be less than most current insurances' specialist copays and can be seen on the next page along with a list of popular services we offer.

It is only through making these difficult decisions today will we be able to ensure that we will be able to continue providing the same exceptional patient focused care you have come to expect from Dailey Chiropractic. Thank you for your understanding and I look forward to serving you for many years to come.

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Yours in Health,

Laura R. Dailey Wise, D.C.

## **Price Sheet**

Chiropractic Services	New Prices	Old Prices
New patient exam (adult)	\$60	\$85-\$110
New patient exam (age 0-15yo)	\$35	\$85-\$110
Chiropractic adjustment (1-2 regions)	\$40	\$50
Chiropractic adjustment (3-5 regions)	\$45	\$55-\$60
Chiropractic adjustment (extremity)	\$20	\$25
Chiropractic adjustment (age 0-15yo)	\$25	\$50-60
Laser Therapy (1 region)	\$25/session –	requires 6 treatments (minimum)
Massage chair (15 minutes)	\$10	\$10
Electric Muscle Stimulation (10 minutes	\$20	\$25
Heat/Ice	\$10	\$20

## \*\*\* Prepay Packages for chiropractic (only the family plan may be shared)

- 1) \$200 get 5 chiropractic adjustments (unlimited regions) & 2 massage chair sessions (Save up to \$120)
- 2) \$450 get 12 chiropractic adjustments (unlimited regions) & 5 massage chair sessions (save up to \$320)
- 3) \$250 unlimited monthly visits (per person) excludes New Patient Exam
- 4) \$500 get 15 chiropractic adjustments (unlimited regions) to be divided amongst individuals within the specified family unit (save up to \$400)

## **Occupational Medicine Services**

D.O.T. & Non-D.O.T. physicals	\$75 (extra \$5 to fax results to Ohio BMV)
D.O.T. Drug testing (5 panel)	\$45
Non-D.O.T. Drug testing (12 panel rapid)	\$45
Breath Alcohol testing	\$45
Ohio BCI & FBI fingerprinting	\$30 & \$35 (accordingly)
Sports Physicals	\$25
Bus Driver Physical (T-8 Form)	\$65 (plus on site fee)